

Message Text

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PAGE 01 STATE 153149

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ORIGIN COME-00

INFO OCT-01 NEA-09 ISO-00 EB-05 RSC-01 /016 R

66650

DRAFTED BY: COM/BIC/OED/MEPD/CATKINS:GT

APPROVED BY: EB/OCA/REP: GPWILSON

COM/BIC/OED/MEPD/MWELLS, ACTING DIRECTOR

COM/BIC/OIM/PHALE (INFO)

STATE/NEA/EGY/LWSEMAKIS (PHONE)

STATE/EB/CBA/OCA/BR: J.L. NESVIG (INFO)

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R 161604Z JUL 74

FM SECSTATE WASHDC

TO AMEMBASSY CAIRO

UNCLAS STATE 153149

E.O. 11652: N/A

TAGS: BEXP: EG

SUBJECT: INDUSTRY TASK FORCE

FOR PETER EDMONDS

REF: (A) STATE 146616; (B) STATE 150743; (C) STATE 151176

1. LIST OF FIRM ACCEPTANCES FOR INDUSTRY TASK FORCE
VISIT SCHEDULED FOR AUG 2 THRU 5 FOLLOWS:

A) BILL MCKAY, PRESIDENT,
NATIONAL CONSTRUCTORS ASSN (NCA) AND SENIOR V.P. OF FLUOR

B) MAURY MOSIER, EX. V.P.,
NATIONAL CONSTRUCTORS ASSN

C) MARV. RAMER, EX. V.P.,
LUMMUS

D) JACK RICHARDS, V.P.,
KELLOGG
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F. BOB HARRIGAN, V.P.
FLOUR, ENGINEERS

G) BILL MOFFET, V.P.
CHEMICO

H) TEX WORKMAN, V.P.
PROCON (ADDITION REF A)

I) CHARLES MCMAHON V.P.
PROCON (ADDITION REF A)

J) WAGN ASKELUND, V.P.
PARSONS

K) HJALMAR JOHANSSON, MGR. INT'L SALES
LUMMUS

L) HANK FIELDING, V.P.
FOSTER WHEELER (CHANGE PARA 1M REF A)

M) CHARLES GOLSON, V.P.
MCKEE

N) E.W. VAN NESS, EX. V.P.
MCKEE CTIP (CHANGE 10 REF A)

O) HOWARD HAYES, V.P. & DIRECTOR
FORD, BACON & DAVIS (ADDITION REF A)

P) FLOYD ANTONIDES, CHIEF MINING
ENGINEER, PARSONS-JURDEN (ADDITION REF A)

Q) MARK MAGED, EX. V.P.
SCHROEDERS, INC.

R) DICK LOWELL, V.P.
KAISER ENGINEERS

2. PLEASE NOTE DELETION OF: DON BOSTWICK OF CHEMICO; AND
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ALLEN KENDALL OF PARSONS.

3. RE REF B ADD THE PROCON CO. - A WHOLLY OWNED SUBSIDIARY
OF UNIVERSAL OIL PRODUCTS (UOP), PROCON IS THE ENGINEERING/
CONSTRUCTION ARM OF UOP WHICH DEALS W/PETROLEUM REFINERIES,
CHEMICAL AND PETROCHEMICAL FACILITIES, NATURAL GAS, FOOD-
PROCESSING, AND ENVIRONMENTAL SYSTEMS PROJECTS. UOP HOLDS
MANY KEY PROPRIETARY PROCESSES RELATED TO THOSE INDUSTRIES.

WITH MAIN OFFICES IN DES PLAINES, ILLINOIS, UOP REPORTED OVER \$200 MILLION IN SLAES FOR '73.

4. RE REF C PARSONS DELEGATION WILL NOW INCLUDE RE FROM PARSONS JURDEN EXPERIENCED IN MINING WHO WILL BE PREPARED TO ADDRESS PHOSPHATE DEVELOPMENT PLAN.

5. JOHN SANDS, DIRECTOR OF MEPD ADDRESSING NATIONAL CONSTRUCTORS ASSOCIATION MEETING JULY 16. SUBJECT MATTER WILL INCLUDE EGYPTIAN TASK FORCE SINCE NCA IS CO-SPONSOR. WHILE WE ARE NOT ACTIVELY SOLICITING LARGER PARTICIPATION, THERE MAY BE A NECESSITY TO INCLUDE SEVERAL OTHER COMPANIES. IN ORDER TO CLOSE BOOK ON HOTEL RESERVATIONS, ANY ADDITIONS WILL BE ASKED TO GET OWN RESERVATIONS. EMBASSY MAY THEREFORE FIRM UP SPACES FOR EIGHTEEN PARTICIPANTS; FOUR OF WHOM WILL BE ACCOMPANIED BY WIVES. IN ADDITION, COMMERCE WILL HAVE THREE PARTICIPANTS: GEN. DAVID BAKER, DIRECTOR OF OED, JOHN SANDS AND CRAIG ATKINS. PREFER SEPARATE ACCOMODATION FOR BAKER BUT IN EMERGENCY HE CAN USE HOSPITALITY SUITE WHICH WE ASSUME IS EITHER SUITE OR TWO ADJOINING LARGE ROOMS.

6. REGARDING LOGISTICS OF GROUP THIS SIZE, IF IN ORGANIZING BRIEFINGS AND PRESENTATIONS IT IS ABSOLUTELY IMPOSSIBLE TO ACCOMMODATE WHOLE DELEGATION, SENIOR MAN ONLY FROM EACH COMPANY WOULD ATTEND. THERE ARE ELEVEN COMPANIES PLUS NCA. WOULD SUGGEST INCLUDING TWO EMBASSY AND TWO COMMERCE REPS MAKING SIXTEEN IN TOTAL. HIGH-LEVEL COURTESY CALLS COULD BE LIMITED TO SEVEN IF NECESSARY; AMBASSADOR AND DCM, BAKER AND SANDS, PRES. & EX. V.P. OF NCA; AND ONE BUSINESS SPOKESMAN WHO SHOULD PROBABLY BE MARVIN RAMER. KISSINGER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 16 JUL 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974STATE153149
Document Source: CORE
Document Unique ID: 00
Drafter: COM/BIC/OED/MEPD/CATKINS:GT
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740191-0190
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19740745/aaaablyk.tel
Line Count: 145
Locator: TEXT ON-LINE, ON MICROFILM
Office: ORIGIN COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: (A) STATE 146616; (B) STATE 150743; (C) STATE 151176
Review Action: RELEASED, APPROVED
Review Authority: smithrj
Review Comment: n/a
Review Content Flags:
Review Date: 04 OCT 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <04 OCT 2002 by ThomasVJ>; APPROVED <16 JAN 2003 by smithrj>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: INDUSTRY TASK FORCE FOR PETER EDMONDS
TAGS: BEXP, EG
To: CAIRO
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005